

## MANAGEMENT STUDIES - SAMPLE PAPER

01. Identify the logo of this famous manufacturing company.  
A. Boeing    B. Vedanta    C. Nissan    D. Novartis



02. Identify the logo of this commercial airline.  
A. Air Asia    B. Lufthansa Airlines  
C. Singapore Airlines    D. Australian Airlines



03. FDI means which of the following?  
A. Foreign Development Index    B. Foreign Direct Increase  
C. Foreign Direct Investment    D. Foreign Direct Interest
04. Which statement about a country's banks is correct?  
A. Commercial banks hold the financial accounts of the government.  
B. Commercial banks settle debts by clearing customers' cheques.  
C. The Central Bank sets the government's tax and spending policies of the public.  
D. The Central Bank supplies foreign currency to members of the public.
05. Why do factory workers have higher wage rates than agricultural workers?  
A. Factory workers are in greater supply.  
B. Factory workers face fewer risks of accidents.  
C. Factory workers have cleaner working conditions.  
D. Factory workers use more productive equipments.
06. Which of the following statement have been correctly organized?  
A. Primary Sector- Gardener, Fishermen, Beekeeper, Milk Vendor  
B. Secondary Sector-Workers in Match factory, Basket Weaver, Potter  
C. Tertiary Sector-Tailor, Flower Cultivator, Priest, Astronaut  
D. All of the above
07. Which statement could explain a decrease in the demand for natural rubber?  
A. Demand for car tyres has increased.  
B. New techniques of producing substitutes for rubber have been introduced.  
C. Productivity of rubber plantations has increased.  
D. The area of land on which rubber is grown has increased.
08. Kelloggs Rice Crispies is available in three packet sizes: Small, Medium and Large:

<b>Small</b>	<b>Medium</b>	<b>Large</b>
<b>500 Grams</b> <b>€1.25 per</b> <b>packet</b>	<b>750 Grams</b> <b>€1.875 per</b> <b>packet</b>	<b>1000 Grams</b> <b>€2.45 per</b> <b>packet</b>

Which size offers the Best Value for money?

- A. Small    B. Medium    C. Large    D. None of the above

09. Oreo biscuits can be purchased at Rs. 80 per packet. A retailer is willing to sell it at a discount of 10% for a minimum purchase of 100 packets. Leela decides to buy 101 packets for distribution to her kids' friends. What is the cost of the biscuits to Leela?

- A. Rs. 8000                      B. Rs. 8080                      C. Rs. 7272                      D. Rs. 7200

10. The exchange rate of the USD was USD \$ 1 = Rs. 50 (before) it is now USD \$1 = Rs. 57. Which of the following is true?

- A. The value of the dollar has fallen against the USD  
 B. the value of the dollar has risen against the rupee  
 C. Americans can buy lesser goods from India than before  
 D. Indians can buy more goods from the US than before

11. Raman sold goods for Rs 2,00,000 at a profit of 25%. What is the cost price?

- A. 1,90,000                      B. 1,60,000                      C. 2,10,000                      D. 1,50,000

12. What may cause an individual to save a higher proportion of their income?

- A. belief that the price of goods will rise in the future  
 B. fall in the rate of interest paid by the country's banks  
 C. fear that income will fall in the future  
 D. rise in the individual's wish to enjoy higher priced consumption goods immediately

13. The table shows the parking charges at a car park.

Parking Charges	
First hour	Free
Second hour	\$2.00
Every additional 1/2 hour or less	\$0.80

How much must Mr Ramu pay for parking his car from 11 a.m. to 3.45 p.m. on the same day?

- A. \$6.00                      B. \$6.80                      C. \$7.60                      D. \$8.40

14. Which of the following figure shows the inverse relation between the two variables x and y?

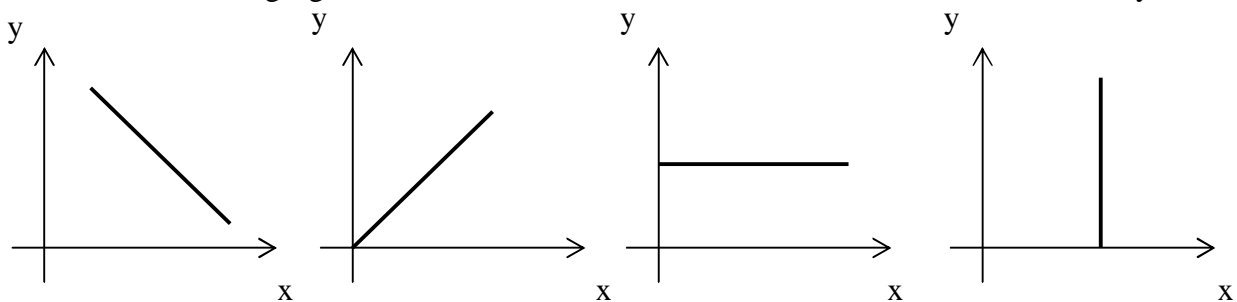


Fig. I

Fig. II

Fig. III

Fig. IV

- A. Fig. I                      B. Fig. II                      C. Fig. III                      D. Fig. IV

15. The following bar chart shows the trends of foreign direct investments (FDI) into India from all over the world.

Which year exhibited the highest growth in FDI in India over the period shown?

- A. 1993
- B. 1994
- C. 1997
- D. 1996

